

## BioFab Startup Lab Application

All information is considered NON-CONFIDENTIAL

Please send completed application or questions to [bbbrc@armiusa.org](mailto:bbbrc@armiusa.org)



Applications will be reviewed on technical merit, clinical need, likelihood to advance biofabrication processes, time-to-market and potential to build regenerative medicine ecosystem through entrepreneurship, job creation, diversity and inclusion, and employee workforce development.

Note: We understand that companies earlier in the process may not have all the information requested below. Please indicate “to be determined” for areas you have not researched yet.

**Name of Company or Prospective Company:**

**Company Leadership** (Maximum of 3 leaders):

Name Title	Professional background and description of role in commercialization and company development (75 word limit for each leader)

**Other key personnel (advisors, consultants):** Describe background and role in commercialization and company development. (75 word limit for each)

**Problem Statement:** What problem is the company solving? What is the unmet need? (100 word limit)

**Description of Offering:** What is the company developing to address the problem statement (i.e. therapy, enabling technology, etc.)? (100 word limit)

**For therapy projects:**

**Primary Indication:** What is the initial patient subpopulation this technology is targeting, and what is the prevalence and incidence in the target region(s)? (150 word limit)

**For enabling technologies:**

**Primary application:** How are you applying this technology to advance biomanufacturing? What is your estimate of the market size in units and dollars? (150 word limit)

**Critical Evidence:** What is the critical evidence that company’s technology solves this problem better than the current standard of care or state of the art? (100 word limit)

**Competition:** What is the competition in this market – both currently, and in pipeline development? How is product offering differentiated from this competition? (150 word limit)

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**What do you hope to get out of your participation?** Discuss your most pressing needs and how the BioFab Startup Lab and ARMI could help your company. (200 word limit)

**Stage of Development of Technology:** Describe the current state of your technology (e.g. discovery stage, in vitro proof of concept, in vivo proof of concept, functional prototype, etc.) (50 word limit)

**Stage of Development of Company:** Describe the current state of the company (e.g., pre-formation, incorporation date, number of employees & contractors, facilities, etc.) (50 word limit)

**Summary of Development:** Describe company's short-term and long-term development and funding plan if available (100 word limit)

**Intellectual Property:** Describe the status of company's IP including ownership, assignments and licenses. List all relevant invention disclosures, applications and patents (100 word limit)

### **Optional information:**

**Pitch deck** (10 slides maximum)

**One-page (maximum) attachments may be submitted for:**

- **Company Executive Summary**
- **Technology background and brief development plan**
- **Summary of funding to date** (if any, include research funding separately) **and strategy for future funding** (e.g., SBIR, angel investment, private equity, etc.)
- **Financial/Budget Plan for commercialization** (Excel format preferred)